

Big A, Little C: Baby Steps Toward Modernizing Reorganizations

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This report recommends that Treasury and the IRS amend the regulations under section 368 to permit A reorganization treatment for acquisitions of 100 percent of a target corporation's stock, followed by Target's related state law conversion to a limited liability company or election to be treated as a disregarded entity. The meaning of the term "statutory merger or consolidation" in section 368(a)(1)(A) has evolved to apply to transactions in which Target's assets and liabilities do not become the direct assets and liabilities of Acquirer under a statutory mechanic. The authors argue that just as a disregarded entity merger now qualifies as an A reorganization because of a fictional merger between Acquirer and Target, Target's stock acquisition and related conversion or disregarded entity election merit statutory merger or consolidation treatment.

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Since 1934, a tax-free reorganization has included a statutory merger or consolidation (an A reorganization).¹ However, the words "statutory merger or consolidation" have meant many things. Today, a statutory merger or consolidation includes transactions that Congress could not have conceived of in 1934. As the contours of state statutes have shifted, Treasury and the IRS have embraced an increasingly functional interpretation of the statutory merger or consolidation requirement that now encompasses state law mergers into disregarded entities and mergers and consolidations effected under foreign law.²

Against that backdrop, the government requested comments on whether A reorganization treatment should extend to (1) the acquisition by an acquiring corporation (Acquirer) of all of Target's stock followed by Target's related conversion under state law into a limited liability company (a stock acquisition/conversion³), or (2) an acquisition of all of Target's outstanding equity interests followed by a related election to change Target's U.S. tax entity classification from a corporation to a disregarded entity under reg. section 301.7701-3 (a stock

¹Section 368(a)(1)(A).

²See reg. section 1.368-2.

³Although this report generally contemplates a U.S. corporation's conversion to an LLC, the same analysis generally applies in determining whether A reorganization treatment is appropriate after a second-step, foreign law conversion in which an entity changes its legal status from an entity treated as a corporation for U.S. tax purposes to an entity eligible to be treated as a disregarded entity. See reg. section 301.7701-3(a) (eligible entity with a single member can elect to be treated either as a corporation or a disregarded entity for U.S. federal income tax purposes); reg. section 301.7701-2(b)(8) (listing foreign entities that are treated as per se corporations for U.S. tax purposes). Putative reorganizations involving foreign corporations generally must also satisfy section 367 and the regulations thereunder. Those issues are beyond the scope of this report.

acquisition/check-the-box (CTB) election⁴). This report refers to these transactions as “functional mergers.”⁵ Neither transaction can qualify as an A reorganization under the Treasury regulations, and an example in the regulations concludes that a stock acquisition/conversion was not an A reorganization because Target continued to exist as a “juridical entity” after the second-step conversion.⁶ Consequently, functional mergers must satisfy the more demanding statutory requirements of section 368(a)(1)(C) (a C reorganization) or section 368(a)(1)(D) (a D reorganization) for tax-free treatment, which may be impossible in some cases. However, as the preamble to the regulations recognizes, each form of functional merger is similar to a technical merger insofar as the transaction accomplishes the simultaneous transfer of Target’s assets to Acquirer and Target’s elimination as a corporation for U.S. tax purposes.⁷

This report considers whether it is appropriate to extend A reorganization treatment to functional mergers that satisfy the business purpose, continuity of interest (COI), and continuity of business enterprise (COBE) requirements in reg. section 1.368-1. We acknowledge that a literal interpretation of section 368(a)(1)(A) would limit A reorganizations to acquisitions effected under a technical merger or a consolidation effected under applicable law; however, we note that section 368 does not define the phrase “statutory merger or consolidation.” Moreover, Congress obviously did not foresee the advent of disregarded entities, which make functional mergers possible, when it created A reorganizations in 1934. Disregarded entities are unique in that they are separate legal entities but, absent an election to the contrary, are considered a

branch or division of the entity’s owner for U.S. tax purposes.⁸ Today, Acquirer can use a disregarded entity to acquire Target’s assets for tax purposes without participating in the acquisition transaction for corporate law purposes. The question is whether transactions involving this unique entity warrant a unique definition of a statutory merger or consolidation.

Significantly, the government already has appropriately recognized that A reorganization treatment does not require that Target’s assets and liabilities become the direct assets and liabilities of Acquirer under a statutory mechanic. The government’s extension of the regulations to permit Target’s merger into Acquirer’s disregarded entity to qualify as an A reorganization is a particularly compelling example of this type of logical extension, because those transactions now qualify as A reorganizations even though Acquirer and Target do not merge under state law and the acquiring disregarded entity — the only Acquirer group party to the merger — is not a party to a reorganization under section 368(b).⁹ Likewise, we seek to establish that the absence of a technical merger under applicable law does not preclude a functional merger’s treatment as an A reorganization.

As discussed below, compelling policy reasons support the treatment of functional mergers as A reorganizations, despite the absence of a technical merger or consolidation under current law. Functional mergers are substantially equivalent to technical mergers under state law; as such, amending the regulations to conform the treatment of functional mergers to those substantially equivalent transactions would continue the government’s logical and measured pattern of broadening the regulations to address modern commercial realities.¹⁰ Moreover, treating functional mergers as A reorganizations would not contravene Congress’s intent in promulgating A reorganizations, which was to preserve COI by Target shareholders. Finally, the government has ample authority under *Chevron U.S.A. Inc. v. Natural Resources Defense Council Inc.*¹¹

⁴Although this report generally contemplates an entity’s election to be treated as a disregarded entity, the same analysis generally should apply in determining whether A reorganization treatment is appropriate after Target’s related second-step election to be treated as a qualified subchapter S subsidiary under section 1361(b)(3)(B) or Target’s related conversion into a qualified real estate investment trust subsidiary as defined in section 856(i)(2). See reg. section 1.368-2(b)(1)(i)(A) (defining disregarded entity for purposes of the A reorganization regulatory definition).

⁵References in this report to “Target” mean the entity whose stock or assets are acquired, including under a functional merger.

⁶See reg. section 1.368-2(b)(1)(iii), Example 9.

⁷See T.D. 9242. For commentary addressing functional mergers, see American Bar Association Section of Taxation, “Comments on Final Regulations Defining the Term ‘Statutory Merger or Consolidation’” (June 11, 2007) (ABA 2007 report); and comments from the New York State Bar Association Tax Section, “Section 368(a)(1)(A) Regulations Defining a ‘Statutory Merger or Consolidation’” (Oct. 13, 2006) (NYSBA 2006 comments).

⁸See reg. section 301.7701-2(a).

⁹See REG-126485-01.

¹⁰The state and local income tax consequences of functional mergers and technical mergers may differ. Those consequences are beyond the scope of this report.

¹¹467 U.S. 837 (1984). As discussed in Part III.C below, substantially similar reasoning would also support extending A reorganization treatment under certain circumstances to a wholly owned tax corporation’s stand-alone (1) local law conversion to an LLC or other entity eligible to be treated as a disregarded entity or (2) election to change its U.S. tax classification to a disregarded entity, in each case, when the entity’s owner for U.S. tax purposes is a tax corporation.

and its progeny to adopt our proposed regulatory changes.¹²

I. Background

A. Section 368

The tax-free reorganization rules under section 368(a) exempt from gain recognition specified corporate combinations that “effect only a readjustment of continuing interest in property under modified corporate forms.”¹³ An A reorganization is a statutory merger or consolidation.¹⁴ A C reorganization generally is an acquisition of substantially all of Target’s properties¹⁵ solely in exchange

for voting stock of Acquirer (or its immediate controlling parent corporation), or in exchange for that voting stock and a limited amount of money and/or other property¹⁶ if Target makes a liquidating distribution of the stock received and any other assets (with limited exceptions) to Target shareholders.¹⁷ A D reorganization generally includes Target’s transfer of part or all of its assets to Acquirer if, immediately after the transfer, Target (or one or more of its shareholders) controls¹⁸ Acquirer and Acquirer stock or securities are distributed in a transaction qualifying under section 354 or 356.¹⁹

In addition to the applicable statutory requirements, an acquisitive reorganization must satisfy the business purpose, COI, and COBE requirements in reg. section 1.368-1. First, a reorganization requires a valid corporate business purpose,²⁰ such as

¹²Although this report recommends that the government modify reg. section 1.368-2(b)(1) to permit functional mergers to qualify as A reorganizations, that result could also be confirmed through a legislative clarification by Congress. While a regulatory amendment is perhaps a more achievable goal, removing the word “statutory” from the A reorganization definition and granting Treasury broad authority to promulgate implementing regulations would be an ideal alternative. Others have made similar suggestions. See ABA 2007 report, *supra* note 7, at 24; NYSBA 2006 comments, *supra* note 7, at 10.

¹³Reg. section 1.368-1(b).

¹⁴Section 368(a)(1)(A). A reorganization treatment also applies to some triangular acquisitions. A forward triangular merger generally consists of Target’s merger into a corporate merger subsidiary with the merger subsidiary surviving if the merger subsidiary acquires substantially all of Target’s properties partly or entirely in exchange for stock of the merger subsidiary’s immediate parent corporation which owns stock representing section 368(c) control of the merger subsidiary. The acquisition would satisfy section 368(a)(1)(A) if Target merged directly into the parent corporation and no stock of the merger subsidiary is used in the transaction. Section 368(a)(2)(D); reg. section 1.368-2(b)(2). A reverse triangular merger generally consists of a merger subsidiary’s merger into Target with Target surviving, if the merger subsidiary’s immediate parent corporation owns stock representing section 368(c) control of the merger subsidiary before the merger, Target’s shareholders surrender in the transaction stock representing section 368(c) control of Target in exchange for parent corporation voting stock, and if immediately after the merger, Target holds substantially all of its and the merger subsidiary’s properties. Section 368(a)(2)(E); reg. section 1.368-2(j)(3). For section 368(c) purposes, “control” means the ownership of at least 80 percent of the total voting power, and at least 80 percent of the total number of shares of each class of nonvoting stock, of the applicable corporation.

¹⁵IRS advance ruling guidelines provide a strict safe harbor under which the “substantially all of the properties” requirement is satisfied only if Target’s assets represent at least 90 percent of the fair market value of the net assets, and at least 70 percent of the FMV of the gross assets, held by Target immediately before the acquisition. See Rev. Proc. 77-37, 1977-2 C.B. 568, *amplified by* Rev. Proc. 86-42, 1986-2 C.B. 722. Notably, this requirement treats any Target assets distributed as part of the plan of reorganization as assets that were held by Target immediately before, but were not acquired in, the acquisition. *Id.* Therefore, an acquisition may fail to qualify as a C reorganization if Target distributes a portion of its assets shortly before the acquisition. See, e.g., *Helvering v. Elkhorn Coal Co.*, 95 F.2d 732

(Footnote continued in next column.)

(4th Cir. 1937) (Target’s distribution of a portion of its assets to shareholders prevented the subsequent acquisition of Target from qualifying as a reorganization under the predecessor to section 368(a)(1)(C)).

¹⁶See section 356(a)(1)(B).

¹⁷Section 368(a)(1)(C), (2)(B), (2)(G). To qualify as a C reorganization, the sum of any boot paid (or deemed paid for U.S. tax purposes), plus any liabilities of Target assumed by Acquirer and the FMV of any Target assets that are not transferred to Acquirer, cannot exceed 20 percent of the FMV of Target’s assets. Section 368(a)(2)(B). In other words, voting stock of Acquirer (or its immediate controlling parent corporation) must represent at least 80 percent of the FMV of Target’s total assets.

¹⁸“Control” in this context means the ownership of stock possessing at least 50 percent of the total combined voting power of all classes of stock entitled to vote, or at least 50 percent of the total value of shares of all classes of stock of the corporation (after the application of attribution rules). See section 368(a)(2)(H) (adopting the control standard in section 304(c)).

¹⁹Section 368(a)(1)(D), (a)(2)(H). To satisfy section 354, Acquirer must acquire substantially all of Target’s assets, and Target must distribute the stock, securities, and other property received in the acquisition, as well as any other property of Target, in accordance with the plan of reorganization. Section 354(a)-(b). Section 368 also treats some divisive transactions and single-company restructurings as a tax-free reorganization. Those reorganizations generally are beyond the scope of this report. See section 355 and section 368(a)(1)(D), (E), and (F).

²⁰Reg. section 1.368-1(c). This requirement is a regulatory adoption of the Supreme Court’s decision in *Gregory v. Helvering*, 293 U.S. 465 (1935). In *Gregory*, the taxpayer was the sole shareholder of United Mortgage Corp., which itself owned Monitor Securities Corp. To avoid incurring tax, the taxpayer formed Averill Corp. and then had United Mortgage contribute its Monitor stock to Averill. Averill then distributed the Monitor stock to the taxpayer in a complete liquidation. The shareholder structured the transaction “for the sole purpose” of reducing her taxes by avoiding dividend treatment on the distribution of Monitor stock. *Id.* at 467. The Supreme Court said that Averill’s formation and liquidation lacked a business purpose and instead constituted “an elaborate and devious form of conveyance masquerading as a corporate reorganization.” *Id.* at 470. Accordingly, the Court held that the transaction “upon its face [lay] outside the plain intent of the statute.” *Id.* at 469-470.

the synergistic benefits that Acquirer expects to realize from the combination of Acquirer's and Target's respective businesses.²¹ Second, to prevent transactions that are in substance taxable sales from qualifying as reorganizations, the COI test generally requires that Acquirer stock represent at least 40 percent of the aggregate consideration delivered to Target shareholders.²² Third, the qualified group must satisfy the COBE test by either continuing Target's historic (most recently conducted) business or using a significant portion of Target's historic business assets in the qualified group's business.²³

B. Section 368(a)(1)(A) Regulations

For approximately 65 years after the 1934 adoption of the statutory merger or consolidation provision, the regulations generally defined the term "statutory merger or consolidation" simply as a merger or consolidation effected under the corporation laws of the United States, a state or territory thereof, or the District of Columbia.²⁴ Two events prompted the government's development of a new

regulatory definition beginning in 2000: the adoption of the CTB regulations under section 7701 and the release of Rev. Rul. 2000-5, 2000-1 C.B. 436.

In 1997 the government released final regulations adopting the CTB regulations,²⁵ which generally treat an unincorporated entity that has a single owner as a disregarded entity for U.S. tax purposes, unless the entity affirmatively elects to be taxable as a corporation.²⁶ A disregarded entity, in turn, generally is treated for U.S. tax purposes as a branch or division of the disregarded entity's owner.²⁷ Accordingly, for U.S. tax purposes, a disregarded entity's assets, liabilities, and items of income, loss, and credit generally constitute assets, liabilities, and items of the disregarded entity's owner.²⁸

Initially, it was uncertain whether mergers involving disregarded entities could qualify as A reorganizations. In May 2000 the government issued proposed regulations that did not allow either the merger of Target into a disregarded entity (a DRE merger) or a merger of a disregarded entity into Target to qualify as an A reorganization.²⁹ The government withdrew the 2000 proposed regulations and issued new proposed regulations in November 2001 that allowed DRE mergers to qualify as A reorganizations, reasoning that that result was consistent with a disregarded entity's status as a

²¹See, e.g., *Am. Bronze Corp. v. Commissioner*, 64 T.C. 1111, 1124-1125 (1975) (the reduction of administrative costs resulting from more streamlined corporate structure was a valid business purpose for reorganization); *Wortham Mach. Co. v. United States*, 375 F. Supp. 835, 838 (D. Wyo. 1974), *aff'd*, 521 F.2d 160 (10th Cir. 1975) (a reorganization must include a reformation or a reshaping of existing corporate business for the purpose of continuing the business in the new and changed corporate form).

²²Reg. section 1.368-1(e)(1)(i); see also *Helvering v. Minn. Tea Co.*, 296 U.S. 378, 385 (1935) ("This interest must be definite and material; it must represent a substantial part of the value of the thing transferred. This much is necessary in order that the result accomplished may genuinely partake of the nature of merger or consolidation"). To this end, the Supreme Court has held that an acquisition satisfied the COI test when Target shareholders received Acquirer stock equal to approximately 38.5 percent of the aggregate consideration delivered, and the COI regulations include an example in which Acquirer stock represented 40 percent of the aggregate consideration received by Target shareholders in a reorganization. See *John A. Nelson Co. v. Helvering*, 296 U.S. 374 (1935); reg. section 1.368-1(e)(2)(v), Example 1.

²³Reg. section 1.368-1(d)(1) ("The policy underlying [COBE] . . . is to ensure that reorganizations are limited to readjustments of continuing interests in property under modified corporate form"); see also H.R. Rep. No. 83-1337, at A134 (1954) (a corporation may not acquire assets with the intention of transferring them to a "stranger"). A qualified group generally includes the issuing corporation, one or more corporations in which the issuing corporation directly owns stock representing section 368(c) control, and any other corporations in which group members' aggregate ownership constitutes section 368(c) control directly or through certain partnerships. Reg. section 1.368-1(d)(4)(ii). An issuing corporation is generally Acquirer, or its immediate parent corporation in the case of a triangular reorganization. Reg. section 1.368-1(b). If Target has more than one line of business, the business continuity test requires only that the qualified group continue a significant line of business. Reg. section 1.368-1(d)(2)(ii).

²⁴See T.D. 4585; see also Thomas W. Avent, "The Evolution of the A Reorganization," 138 *Corporate Tax Practice Series*, at 9-11

(Footnote continued in next column.)

(2009) (providing long-standing regulatory definition of statutory merger or consolidation in effect before the 2003 temporary regulations).

²⁵See reg. section 301.7701-1(f). The government first announced consideration of an elective entity classification scheme in 1995. See Notice 95-14, 1995-1 C.B. 297. Initially, the Supreme Court determined that corporate classification generally depended on the existence of six factors: (1) associates, (2) a business objective and intent to divide profits, (3) perpetual life of the organization, (4) centralized management, (5) freely transferable ownership interests, and (6) limited liability. *Morrissey v. Commissioner*, 296 U.S. 344, 359-360 (1935). In 1960 the government issued regulations based on the last four factors (the *Kintner* regulations). Under the *Kintner* regulations, an unincorporated entity that exhibited at least two of the listed factors generally was taxable as a corporation; if the entity possessed two or fewer of those characteristics, it generally was taxable as a partnership. Former reg. section 301.7701-2(a)(1)-(2). Over time, the *Kintner* regulations became difficult to administer, principally because of the emergence of hybrid entities, such as LLCs, that could usually achieve their desired tax classification with proper planning.

²⁶Reg. section 301.7701-3(b).

²⁷Reg. section 301.7701-2(a).

²⁸*Id.*; see ILM 200235023 ("When the single member owner is the taxpayer, the Service may recover the tax liability [resulting from the operations of a single-member LLC that is a disregarded entity] from the property and rights to property of the single member owner, but the single member owner under state law has no interest in the assets of the LLC. In short, the Service may not look to the LLC's assets to satisfy the tax liability of the single member owner").

²⁹Prop. reg. section 1.368-2(b)(1).

division of its owner.³⁰ In January 2003 the government promulgated temporary regulations adopting that position.³¹

The 2003 regulations adopted a detailed definition of a statutory merger or consolidation that was also generally consistent with Rev. Rul. 2000-5, which addressed the tax treatment of two divisive transactions that qualified as mergers under applicable state law: (1) Target transferred some of its assets in exchange for Acquirer stock, retained the remainder of its assets, and remained in existence; and (2) Target transferred all its assets to two corporations in exchange for stock of both corporations and then liquidated. Rev. Rul. 2000-5 concluded that neither transaction qualified as an A reorganization. The first transaction was not an A reorganization because Acquirer did not acquire all of Target's assets and Target did not go out of existence, while the second transaction failed to qualify as an A reorganization because two corporations, rather than one, acquired Target's assets and liabilities in exchange for their stock.³²

In response to those developments, the current regulations define the parties to an A reorganization in terms of "combining units," which each consist of a "combining entity" — a corporation for U.S. tax purposes — and any disregarded entities owned by the combining entity.³³ The regulations provide the following functional definition of a statutory merger or consolidation:

a transaction effected pursuant to the statute or statutes necessary to effect the merger or consolidation, in which transaction, as a result of the operation of such statute or statutes, the following events occur simultaneously at the effective time of the transaction —

(A) All of the assets (other than those distributed in the transaction) and liabilities (except to the extent such liabilities are satisfied or discharged in the transaction or are nonrecourse liabilities to

which assets distributed in the transaction are subject) of each member of one or more transferor combining units (each, a transferor unit) become the assets and liabilities of one or more members of another combining unit (*i.e.*, the transferee unit); and

(B) The combining entity of each transferor unit ceases its separate legal existence for all purposes; provided, however, that this requirement will be satisfied even if, under applicable law, after the effective time of the transaction, the combining entity of the transferor unit (or its officers, directors, or agents) may act or be acted against, or a member of the transferee unit (or its officers, directors, or agents) may act or be acted against in the name of the combining entity of the transferor unit, provided that such actions relate to assets or obligations of the combining entity of the transferor unit that arose, or relate to activities engaged in by such entity, prior to the effective time of the transaction, and such actions are not inconsistent with the requirements of paragraph (A) immediately above.³⁴

The regulations essentially impose three requirements. First, Acquirer must effect the merger or consolidation under a statute or statutes under which the events described immediately below occur simultaneously at the effective time (the simultaneity test).³⁵ Second, the assets and liabilities of Target and its disregarded entities generally must become the assets and liabilities of the transferee unit (the combination test).³⁶ Third, Target must cease its separate legal existence for all purposes (the dissolution test).³⁷

C. Application of Step Transaction Doctrine

Current law provides two paths for effectively combining entities without a technical merger or liquidation: a stock acquisition/conversion and a stock acquisition/CTB election.

Most states now permit a corporation organized in the applicable jurisdiction to convert to an LLC.³⁸ Although the precise statutory requirements may

³⁰REG-126485-01.

³¹See T.D. 9038. Part III below discusses in detail the government's reasoning in the 2000 proposed regulations and the 2001 proposed regulations.

³²The IRS emphasized that divisive transactions generally must satisfy all the requirements of section 355 to qualify as a reorganization. The IRS likely issued Rev. Rul. 2000-5 in response to the enactment of the Texas Business Corporation Act (TBCA) in 1998, which permitted divisive transactions to qualify as mergers under Texas law. See TBCA Ann. art. 1.02(A)(18) (defining a merger to include "the division of a domestic corporation into two or more new domestic corporations or into a surviving corporation and one or more new domestic or foreign corporations or other entities"); see also Arent, *supra* note 24, at 14 (discussing the TBCA).

³³Reg. section 1.368-2(b)(1)(i)(C).

³⁴Reg. section 1.368-2(b)(1)(ii).

³⁵See reg. section 1.368-2(b)(1)(ii) (flush language).

³⁶See reg. section 1.368-2(b)(1)(ii)(A).

³⁷See reg. section 1.368-2(b)(1)(ii)(B).

³⁸See, e.g., Del. Code Ann. tit. 8, section 266; N.J. Rev. Stat. section 42:2C-78; Cal. Corp. Code section 1151; Tex. Bus. Orgs. Code Ann. section 10.101; Mass. Gen. Laws ch. 156D, section 9.50; Fla. Stat. section 607.1112.

vary, in most states compliance with applicable formalities (for example, filings) automatically vests the assets of the former corporation with the new LLC. The converting entity's state law existence survives the conversion despite the change in legal classification. Because no assets are transferred for state law purposes, no consent is required for the LLC's acquisition and assumption of the former corporation's assets and liabilities, as it would be if a parent corporation caused its corporate subsidiary to merge into the parent's wholly owned LLC.³⁹ A corporate subsidiary's conversion to a disregarded LLC wholly owned by its parent corporation, standing alone, generally constitutes a complete liquidation of the subsidiary under section 332.⁴⁰

Also, as discussed above, unincorporated U.S. entities and eligible foreign entities with a single owner generally can elect to be treated for U.S. tax purposes as a corporation or disregarded entity.⁴¹ Subject to some limits, the CTB regulations permit eligible entities to change their entity classification status for U.S. tax purposes.⁴² If an eligible entity classified as a corporation elects to be treated as a disregarded entity, the corporation is deemed to distribute all its assets and liabilities to the corporation's single owner in a section 332 liquidation.⁴³

The step transaction doctrine is a judicially developed variation of the substance-over-form rule articulated by the Supreme Court in *Gregory v. Helvering*,⁴⁴ which treats a series of separate steps as a single transaction if the substance of the steps is integrated, interdependent, and focused toward a particular result.⁴⁵ The Supreme Court has explained that "transitory phases of an arrangement frequently are disregarded under these sections of

the revenue acts where they add nothing of substance to the completed affair."⁴⁶

The Tax Court has described the step transaction doctrine as a "particular manifestation of the more general tax law principle that purely formal distinctions cannot obscure the substance of the transaction."⁴⁷ A substantial body of case law and revenue rulings apply the step transaction doctrine to integrate a first-step stock acquisition and second-step asset acquisition and then test the integrated transaction for reorganization qualification.

*King Enterprises Inc. v. United States*⁴⁸ and *J.E. Seagram Corp. v. Commissioner*⁴⁹ are two examples of judicial application of the step transaction doctrine in this context. In *King Enterprises* and *J.E. Seagram*, the courts integrated an acquisition of all of Target's stock and the related state law merger of Target into Acquirer (and, in *J.E. Seagram*, Acquirer's merger subsidiary) and treated the integrated transaction as an A reorganization (and, in *J.E. Seagram*, as a section 368(a)(2)(D) reorganization).⁵⁰

More recently, in Rev. Rul. 2001-46, 2001-2 C.B. 321, the IRS examined a two-step transaction similar to those executed in *King Enterprises* and *J.E. Seagram*. After considering whether applying the step transaction doctrine would contravene section 338 policy, the revenue ruling ultimately applied the doctrine and treated the integrated stock acquisition and merger as an A reorganization.⁵¹ The IRS concluded that the congressional mandate that section 338 constitute the sole means of recharacterizing a stock purchase as an asset purchase applied only to taxable transactions, and that integrating the

⁴⁶*Helvering v. Alabama Asphaltic Limestone Co.*, 315 U.S. 179, 184-185 (1942).

⁴⁷*Superior Coach of Fla. v. Commissioner*, 80 T.C. 895, 905 (1983).

⁴⁸418 F.2d 511 (Ct. Cl. 1969).

⁴⁹104 T.C. 75 (1995).

⁵⁰*J.E. Seagram Corp.*, 104 T.C. at 104-105; *King Enters Inc.*, 418 F.2d at 519; see also Rev. Rul. 72-405, 1972-2 C.B. 217 (a corporate merger subsidiary acquired all of Target's assets solely in exchange for stock of the merger subsidiary's immediate parent corporation and then liquidated into the parent; the IRS rejected the "transitory passage" of Target's assets through the merger subsidiary, integrated the asset acquisition and liquidation, and treated the integrated transaction as a C reorganization); Rev. Rul. 67-274, 1967-2 C.B. 141 (Acquirer acquired all of Target's stock solely in exchange for Acquirer voting stock, and then liquidated Target under the same plan; the IRS integrated the stock acquisition and the liquidation and treated the integrated transaction as a C reorganization).

⁵¹The stock acquisition viewed alone was a qualified stock purchase, i.e., a "purchase" of at least 80 percent (by vote and value) of Target's stock by another corporation within a 12-month period, which is a prerequisite to section 338's application. See section 338(d)(3); see also Rev. Rul. 2008-25, 2008-1 C.B. 986; Rev. Rul. 90-95, 1990-2 C.B. 67 (taxable stock acquisition of Target treated separately from Target's related section 332 liquidation).

³⁹See ABA 2007 report, *supra* note 7, at 8; NYSBA 2006 comments, *supra* note 7, at 9.

⁴⁰See, e.g., LTR 201252014; LTR 20121301; LTR 201107003.

⁴¹Reg. section 301.7701-3(a).

⁴²Reg. section 301.7701-3(c)(1).

⁴³Reg. section 301.7701-3(g)(1)(iii); see, e.g., *Dover v. Commissioner*, 122 T.C. 324, 347 (2004) (The IRS "specifically acknowledges that, for tax purposes, [the corporation's disregarded entity election] constituted a deemed section 332 liquidation... and states that there is no difference between [that election] and an actual section 332 liquidation"); LTR 200709013; LTR 200206051 (entity classification change from corporation to disregarded entity was treated as a section 332 liquidation of the corporation).

⁴⁴293 U.S. 465 (1935).

⁴⁵See, e.g., Boris I. Bittker and James S. Eustice, 1 *Federal Income Taxation of Corporations and Shareholders*, para. 12.61[3], at 12-252 to 12-255 (2002); Seymour S. Mintz and William T. Plumb Jr., "Step Transactions in Corporate Reorganizations," 12 *N.Y.U. Inst. Fed. Tax'n* 247 (1954).

two steps in the revenue ruling as an A reorganization was permissible because doing so would not produce a cost basis in Target's assets.⁵²

Functional mergers typically occur in accordance with a written plan in effect at the time of the first-step acquisition of Target stock. The step transaction doctrine generally should integrate the two steps of a functional merger and test those steps for qualification as an asset reorganization.

II. History of Reorganization Provisions

The legislative history of section 368 and relevant case law provide ample authority to amend the current regulations to allow functional mergers to qualify as A reorganizations. This section of the report demonstrates that in adopting the reorganization definition in 1934 (including the statutory merger or consolidation provision), Congress intended to prohibit transactions resembling sales from qualifying as reorganizations by limiting reorganization treatment to transactions that preserved continuity. We believe Congress viewed the technical merger mechanics of state law not as an end in themselves but only as a means of ensuring compliance with reorganization treatment. Accordingly, we submit that consistent with the purpose of the reorganization definition in 1934, Treasury can promulgate regulations that permit an acquisition to qualify as an A reorganization despite the absence of a technical merger or consolidation.

A. Pre-1934 Revenue Act

Congress addressed corporate restructurings directly for the first time in the Revenue Act of 1918 by generally excepting the receipt of stock or securities in a reorganization, merger, or consolidation from gain recognition.⁵³ However, the statute did

not define the terms "reorganization," "merger," and "consolidation." In 1919 Treasury and the Bureau of Internal Revenue issued regulations that generally provided nonrecognition treatment to the following transactions: (1) the dissolution of Corp. B and the sale of its assets to Corp. A; (2) the sale of its property by B to A and the dissolution of B; (3) the sale of the stock of B to A and the dissolution of B; (4) the merger of B into A; and (5) the consolidation of the corporations.⁵⁴

Congress added the first statutory definition of a reorganization in the Revenue Act of 1921:

The word "reorganization" as used in this paragraph includes a merger or consolidation (including the acquisition by one corporation of at least a majority of the voting stock and at least a majority of the total number of shares of all other classes of stock of another corporation, or of substantially all the properties of another corporation), recapitalization, or mere change in identity, form, or place of organization of a corporation (however effected).⁵⁵

The addition of the first parenthetical phrase above, which permitted nonrecognition treatment when a corporation acquired a majority of Target's stock or substantially all of Target's assets, introduced a new ambiguity. Because the language did not identify the consideration to be delivered, some taxpayers argued that cash or short-term debt instruments were sufficient.⁵⁶

Those statutory ambiguities, of course, produced litigation. In *Cortland Specialty Co. v. Commissioner*,⁵⁷ the IRS denied reorganization status when Target transferred substantially all its assets to Acquirer in exchange for cash and short-term unsecured notes. The taxpayer argued that the COI test did not apply based on the plain language of the reorganization

⁵²See reg. section 1.338(h)(10)-1(c)(2) and (e), examples 11-13; see also Rev. Rul. 2001-26, 2001-1 C.B. 1297 (integrating Target's acquisition under a tender offer and reverse subsidiary merger; integrated transaction satisfied "control for voting stock" requirement and qualified as a section 368(a)(2)(E) reorganization).

⁵³Revenue Act of 1918, ch. 18, section 202(b). The initial income tax laws after enactment of the 16th Amendment did not specifically address corporate reorganizations. Steven A. Bank, "Federalizing the Tax-Free Merger: Toward an End to the Anachronistic Reliance on State Corporation Law," 77 N.C. L. Rev. 1307, 1314-1315 (1999); see also Arnold R. Baar and George M. Morris, *Hidden Taxes in Corporate Reorganizations* 12-13 (1935) (discussing history). Treasury's initial guidance in this area was mixed. See, e.g., Bank, *supra*, at 1314-1315; Daniel Q. Posin, "Taxing Corporate Reorganizations: Purging Lenelope's Web," 133 U. Pa. L. Rev. 1335, 1340 (1985) (discussing Treasury guidance). Further, most of the Supreme Court cases that eventually evaluated restructurings under these early laws tended to find that the transactions were recognition events. See, e.g., *Cullinan v. Walker*, 262 U.S. 134 (1923); *Rockefeller v. United States*, 257 U.S.

176 (1921); *United States v. Phellis*, 257 U.S. 156 (1921) (restructuring was taxable event to shareholders); see also Homer Hendricks, "Federal Income Tax: Definition of 'Reorganization,'" 45 Harv. L. Rev. 648, 648 (1931) (discussing authorities).

⁵⁴Regulations 45, art. 1567; see also Aven, *supra* note 24, at 5 (discussing regulatory developments).

⁵⁵Revenue Act of 1921, ch. 136, section 202(c)(2).

⁵⁶See, e.g., Aven, *supra* note 24, at 6-7; Bank, *supra* note 53, at 1334-1335 (discussing issues presented by this ambiguity). In the Revenue Act of 1924, Congress (1) changed "includes" to "means" in the first sentence of the reorganization definition to clarify that taxpayers could achieve reorganization status only through the specifically enumerated transaction structures; and (2) granted reorganization treatment to asset transfers to a transferee corporation if, after the transaction, the transferor corporation or its shareholders (or both) were in control of the transferee corporation. See Revenue Act of 1924, ch. 234, section 203(h). After that, the reorganization provision generally remained unchanged until Congress revisited reorganizations in 1934.

⁵⁷60 F.2d 937 (2d Cir. 1932).

(Footnote continued in next column.)

provision in the Revenue Act of 1926, which defined a reorganization as the transfer of substantially all the properties of one corporation to another. The court concluded that the statute did not accord reorganization treatment to a “mere sale” of corporate assets.⁵⁸ Rather, a reorganization must embody the traditional features of a merger or consolidation, and, in that merger or consolidation, “there must be some continuity of interest on the part of the transferor corporation or its stockholders in order to secure exemption. Reorganization presupposes continuance of business under modified corporate forms.”⁵⁹

The Supreme Court generally endorsed the Second Circuit’s *Cortland* opinion in *Pinellas Ice & Cold Storage Co. v. Commissioner*.⁶⁰ In *Pinellas*, Target transferred substantially all its assets to Acquirer in exchange for cash and short-term notes. The Supreme Court concluded that reorganization treatment applies only when Target acquires “an interest in the affairs of the purchasing company more definite than that incident to ownership of” short-term notes.”⁶¹ In the Court’s view, that interpretation “harmonizes with the underlying purpose of the provisions in respect of exemptions.”⁶²

B. 1934 Revenue Act

In 1933 a subcommittee of the House Ways and Means Committee recommended generally eliminating the reorganization provisions, partly because they were complex and reorganizations were often undertaken for tax avoidance purposes.⁶³ During hearings on the subcommittee’s proposals, Treasury argued that eliminating the reorganization provisions would reduce revenues because many shareholders at the time had built-in losses in their stock and many reorganization transactions were not “mere sales” and satisfied the policy goals of a tax-free reorganization.⁶⁴

Upon consideration, the full Ways and Means Committee decided to retain a modified provision, which defined a reorganization as:

- (A) a merger or consolidation, or
- (B) a transfer by a corporation of all or a part of its assets to another corporation if immedi-

ately after the transfer the transferor or its stockholders or both are in control of the corporation to which the assets are transferred, or

(C) a recapitalization, or

(D) a mere change in identity, form, or place of organization of a corporation, however effected.⁶⁵

The Ways and Means Committee intended the revised reorganization definition to “conform more closely to the general requirements of corporation law.”⁶⁶ The goal was to prohibit transactions that were in substance sales from qualifying as tax-free reorganizations while at the same time permitting legitimate reorganizations in order to strengthen a corporation’s financial condition.⁶⁷ The committee believed that confining reorganization treatment to transactions that preserved continuity on the part of Target shareholders would accomplish that objective. It cited the “commendable tendency” of courts to disregard the form of transactions, focus on the substance, and limit reorganization status to restructurings that are “essentially changes only in form, with the stockholders continuing their former interest in the original enterprise.”⁶⁸

The Senate Finance Committee was concerned that the House provision would prevent reorganization treatment for many legitimate transactions because, at that time, several states had not enacted laws permitting technical mergers or consolidations or precluded those transactions from occurring with out-of-state corporations.⁶⁹ Accordingly, the Finance Committee expanded the House’s reorganization definition by adding the italicized language:

(A) a *statutory* merger or consolidation, or

(B) *the acquisition by one corporation in exchange solely for its voting stock of at least 80 per centum of the voting stock and at least 80 per centum of the total number of shares of all other classes of stock of another corporation; or of substantially all the properties of another corporation, or*

(C) a transfer by a corporation of all or a part of its assets to another corporation if immediately after the transfer the transferor or its stockholders or both are in control of the corporation to which the assets are transferred, or

(D) a recapitalization, or

⁵⁸*Id.* at 940.

⁵⁹*Id.*

⁶⁰287 U.S. 462 (1933).

⁶¹*Id.* at 470.

⁶²*Id.*

⁶³See Subcomm. of the Comm. on Ways and Means, 73rd Cong., “Prevention of Tax Avoidance,” at 37-42 (1933).

⁶⁴H. Comm. on Ways and Means, 73rd Cong., “Statement of the Acting Secretary of the Treasury Regarding the Preliminary Report of a Subcommittee of the Committee on Ways and Means,” at 9-10 (1933).

⁶⁵H.R. 7835, 73rd Cong., section 112(g) (1934).

⁶⁶H.R. Rep. No. 73-704 (1934).

⁶⁷*Id.*

⁶⁸*Id.*

⁶⁹S. Rep. No. 73-558 (1934), 1939-1 C.B. 586, 598.

(E) a mere change in identity, form, or place of organization of a corporation, however effected.⁷⁰

Congress enacted the Finance Committee's version of the legislation (the 1934 act).⁷¹

Both the House and Senate versions of the reorganization definition confirm our position that preserving continuity on the part of Target shareholders was Congress's principal focus in enacting the reorganization provision. First, the House version limited reorganizations to transactions that by their nature generally preserve continuity — that is, the predecessors to current A and D reorganizations, section 368(a)(1)(E) reorganizations (E reorganizations), and section 368(a)(1)(F) reorganizations (F reorganizations). The Senate version then expanded the definition to include the predecessors to current B and C reorganizations but specifically inserted a “solely for voting stock” requirement to equate those transactions with those in the House version. The Finance Committee report explained that “these transactions, *when carried out as prescribed in this amendment*, are themselves sufficiently similar to mergers and consolidations as to be entitled to similar treatment.”⁷² Thus, taken together, the House and Senate bills limited reorganization treatment to transactions that Congress thought would preserve continuity by Target shareholders either because of the nature of the transaction itself or by explicit statutory directive.

We find no indication that Congress focused on the technical merger mechanics of state law in enacting the 1934 act, and we believe it viewed

those mechanics not as an end in themselves but only as a way to ensure compliance with reorganization treatment. This conclusion is supported by the fact that, at the time of the 1934 act, there was no uniform definition of a merger or consolidation, and there was no uniformity on either transaction's underlying requirements.⁷³ As two contemporary authors explained: “Neither state statutes nor the interpretations given them in different states are uniform. A reorganization which produces a merger or consolidation in one state may have a contrary result in another. In many states, the statutes and the decisions of the courts are silent on the subject.”⁷⁴ Even on the fundamental COI requirement, approximately seven states appeared to authorize a merger or consolidation that used consideration other than Acquirer stock.⁷⁵ Moreover, some statutes and courts failed to distinguish between a merger and a consolidation and, contrary to modern practice, essentially used the terms interchangeably.⁷⁶ Simply stated, state corporation laws in 1934

⁷³See, e.g., Arent, *supra* note 24, at 13; Bank, “Taxing Divisive and Disregarded Mergers,” 34 *Ga. L. Rev.* 1523, 1569-1570 (2000); Bank, “Federalizing the Tax-Free Merger,” *supra* note 53, at 19; Baar and Morris, *supra* note 53, at 34-35 (discussing differences among state merger and consolidation laws). For further background discussion, see Comment, “Statutory Merger and Consolidation of Corporations,” 45 *Yale L.J.* 105, 106-107 (1935); Eldon Bisbee, “Consolidation and Merger,” 6 *N.Y.U. L. Rev.* 404, 405-406 (1929).

⁷⁴Baar and Morris, *supra* note 53, at 34-35. Some courts at the time characterized asset sales as mergers. See, e.g., *United States v. Republic Steel Corp.*, 11 F. Supp. 117, 119 (N.D. Ohio 1935) (“By the merger agreement, Corrigan agrees to sell and convey to Republic all of its business, property, assets, and good will . . . ; to distribute Republic securities received therefor pro rata among its stockholders; to dissolve and go out of business”); see also Bank, “Taxing Divisive and Disregarded Mergers,” *supra* note 73, at 1569-1570; Bank, “Federalizing the Tax-Free Merger,” *supra* note 53, at 1358-1359 (discussing lack of uniformity).

⁷⁵See, e.g., Bank, “Taxing Divisive and Disregarded Mergers,” *supra* note 73, at 1568-1569; Bank, “Federalizing the Tax-Free Merger,” *supra* note 53, at 1358 (discussing issue).

⁷⁶See, e.g., *Chicago & E. Ill. R.R. Co. v. Doyle*, 100 N.E. 278, 280 (Ill. 1912) (arguing that in a merger or consolidation, one of three results may occur: “(1) An agreement or consolidation may be effected of two or more corporations and the corporate existence of each of the constituent companies continued; (2) the agreement may result in the merger of one or more corporations into another and provide for the continuance in existence of only one of the companies and the extinguishment of the others; (3) the consolidation may result in the extinction, at the same time, of all the constituent companies and the formation of a new corporation as the successor of all the contracting parties”); *Atlantic Coast Line R.R. Co. v. Cone*, 43 So. 514 (Fla. 1907) (repeatedly referring to the merger of one railroad company into another as a “consolidation and merger”); Conn. Gen. Stat. sections 3462, 3465 (1930); 36 Del. Laws 395-396 (1929); 1929 N.J. Laws 478 (1929) (failing to distinguish between merger and consolidation). See also Rudolph E. Paul, *Selected Studies in Federal Taxation*, 7-8 (1938) (discussing authorities); Baar and

⁷⁰*Id.* (emphasis added); see also Baar and Morris, *supra* note 53, at 21 (discussing Finance Committee action).

⁷¹H.R. Rep. No. 73-1385 (1934); see also George S. Hills, “Definition — ‘Reorganization’ Under the Revenue Act of 1934,” 12 *Tax Mag.* 411 (1934) (discussing the 1934 act). An E reorganization is a recapitalization, which generally involves a “reshuffling of a corporate structure within the framework of an existing corporation.” *Helvering v. Southwest Consolidated Corp.*, 315 U.S. 194, 202 (1942). An F reorganization is a mere change in the identity, form, or place of incorporation of one corporation, however effected. Section 368(a)(1)(F); see also *Berghash v. Commissioner*, 43 T.C. 743, 752 (1965), *aff’d*, 361 F.2d 257 (2d Cir. 1966) (An F reorganization “encompass[es] only the simplest and least significant of corporate changes. The [F] reorganization presumes that the surviving corporation is the same corporation as the predecessor in every respect, except for minor or technical differences”). E reorganizations and F reorganizations are not subject to the technical COI and COBE provisions in the regulations. See reg. section 1.368-1(b). The government concluded that the COI and COBE tests are necessary to ensure that an acquisitive transaction does not involve an otherwise taxable transfer of stock or assets but are unnecessary when the transaction involves only a single corporation. See REG-106889-04.

⁷²S. Rep. No. 73-558 (1934) (emphasis added).

(Footnote continued on next page.)

“were not drafted with the thought that their provisions would be a [criterion] of federal income tax liability.”⁷⁷

Based on the foregoing, we conclude that Congress did not view the particular mechanics of a technical merger or consolidation statute as critical or even important to the achievement of its objectives in adopting the predecessor to section 368(a)(1)(A) in 1934. Therefore, we submit, Treasury can promulgate regulations that permit an acquisition to qualify as an A reorganization despite the absence of a technical merger or consolidation.

III. Functional Mergers as A Reorganizations

Section 368(a)(1)(A) describes an A reorganization as a “statutory merger or consolidation,” but the statute does not define this term. When Congress adopted the 1934 act, it did not foresee the emergence of the disregarded entity, which is unique in that it is a separate legal entity but, absent an election to the contrary, a division of the entity’s owner for U.S. tax purposes.⁷⁸

The dual status of disregarded entities raises novel tax issues, as the treatment of DRE mergers reveals. For example, by using a disregarded entity, Acquirer generally can acquire Target’s assets for tax purposes without participating in the acquisition transaction for corporate law purposes. Section 368 is silent regarding its application to these hybrid entities and acquisitions involving them.

The 2001 proposed regulations recognized this and essentially interpreted section 368(a)(1)(A) to permit a *deemed* state law merger between Acquirer and Target — that is, a merger that did not occur as a state law matter. Approximately three years later, the government again expanded the regulatory interpretation of a statutory merger or consolidation to allow a merger or consolidation effected under foreign law (a foreign merger) to qualify as an A reorganization. Those expansions have produced a practical definition of a statutory merger or consolidation in reg. section 1.368-2 that sensibly addresses commercial transactions that did not exist in 1934. Using a similar approach, the government reasonably can interpret section 368(a)(1)(A) as ap-

plying to functional mergers that satisfy the same substantive requirements as a technical merger (without a statutory mechanic) and include Target’s U.S. tax (but not legal) dissolution.⁷⁹

A functional merger is the substantive equivalent of a statutory merger or consolidation as defined in reg. section 1.368-2 and warrants treatment as an A reorganization, assuming the acquisition satisfies the business purpose, COI, and COBE requirements in reg. section 1.368-1. Functional mergers comply with the combination test because Acquirer’s disregarded entity, which is part of the transferee unit, holds all of Target’s assets and liabilities immediately after the effective time. Functional mergers also substantially satisfy the simultaneity test and the dissolution test because Target’s assets and liabilities become the assets and liabilities of the transferee unit simultaneously with Target’s related dissolution for U.S. tax purposes. Further, as discussed above, our proposed regulatory guidance would be consistent with the congressional intent in the 1934 act to align the definition of a reorganization “more closely to the general requirements of corporation law,” and, in doing so, prohibit transactions that in substance are sales from qualifying as tax-free reorganizations.⁸⁰

Amending the regulations to permit this result would conform the treatment of functional mergers to substantially equivalent transactions, would continue the government’s logical and measured pattern of adapting the regulations to address modern commercial realities, and would avoid traps for the unwary. The benefits of these regulatory amendments would include allowing taxpayers to obtain A reorganization treatment without having to obtain potentially burdensome consents for the transfer of assets or the assumption of liabilities, and broadening the scope of A reorganization treatment to include transactions involving entities organized in foreign countries that may not yet have technical merger statutes.⁸¹

This section of the report addresses the two principal arguments against the qualification of a functional merger as an A reorganization: Functional mergers do not involve a fusion under an

Morris, *supra* note 53, at 39 (quoting two contemporary treatises that defined a consolidation to include a merger).

⁷⁷James E. Fahey, “Income Tax Definition of Reorganization,” 39 *Colum. L. Rev.* 933, 948 (1939); see also Clarence Castimore, “Effect of Recent Decisions Upon Reorganization and Basis Problems,” 3 *Inst. on Fed. Tax’n* 130, 138 (1944) (The statutory merger or consolidation provision, “which at first was rather generally thought to be the easiest provision of the new statute to apply, has, strangely enough, been provocative of more recent litigation than any other section of the reorganization statute”).

⁷⁸See reg. section 301.7701-2(a).

⁷⁹As Part IV below discusses, proposed regulatory amendments adopting this interpretation of section 368(a)(1)(A) would be valid under *Chevron* and its progeny.

⁸⁰H.R. Rep. No. 73-704 (1934).

⁸¹See ABA 2007 report, *supra* note 7, at 17 (discussing benefits of treating a stock acquisition/conversion as an A reorganization); see also Bernard T. Bress, “The New Cross-Border ‘A’ Regulations,” 16 *J. Int’l Tax’n* 14, 16 (June 2005) (noting limited existence of technical foreign merger statutes).

applicable statute of Target into a preexisting entity, and Target does not dissolve for all purposes.⁸²

A. Fusion of Target's and Acquirer's Assets

Not surprisingly, given the literal language of section 368(a)(1)(A), some have argued that a state law merger or consolidation was itself sufficient to achieve reorganization status regardless of the satisfaction of any other requirements such as the COI test.⁸³ Courts have consistently rejected the argument that the presence of a state law merger is a bright-line rule for reorganization treatment. In *Roebeling v. Commissioner*⁸⁴ and *Southwest Natural Gas Co. v. Commissioner*,⁸⁵ the courts concluded that technical mergers effected under New Jersey and Delaware law, respectively, did not qualify as A reorganizations because the acquisitions failed the COI test.⁸⁶

Using a statutory mechanic to effect Target's acquisition does not itself further any reorganization policy. As effectively illustrated by the Texas merger statute that presumably led to the release of Rev. Rul. 2000-5 and by the decisions in *Roebeling* and *Southwest Natural Gas*, the presence of a statutory mechanic is not necessarily an effective safeguard against divisive transactions or sales. Instead, as those authorities reinforce, the preservation and furtherance of reorganization policy, rather than compliance with formalities, should be the principal focus of regulations interpreting section 368(a)(1)(A). As *Roebeling* instructed, "it is now settled that whether a transaction qualifies as a reorganization under the various Revenue Acts does not turn alone upon compliance with the literal language of the statute. The judicial interpretation has determined that something more may be needed and that, indeed, *under some circumstances, something less will do.*"⁸⁷ Similarly, *Southwest Natural Gas* stated: "The authorities are clearly to the effect that the terms expressed in the statute are not to be

given merely a literal interpretation but are to be considered and applied in accordance with the purpose of" the predecessor to section 368.⁸⁸ As discussed below, the government has recognized that A reorganization treatment need not require that Target's assets and liabilities become the direct assets and liabilities of Acquirer in accordance with a statutory mechanic.

Moreover, as noted earlier, the legislative history to the 1934 act indicates that Congress intended the enactment of the reorganization provision to more closely align the definition of a reorganization with the general corporate law requirements while preventing transactions that were in substance sales from qualifying as tax-free reorganizations.⁸⁹ Congress accomplished that objective by limiting reorganizations to transactions that generally preserve continuity either by the nature of the transactions themselves (the predecessors to current A, D, E, and F reorganizations) or by explicit statutory directive (the predecessors to current B and C reorganizations). In the 1934 act, the technical merger mechanics of state law were, if anything, a means to that end and not an end in themselves. Consistent with the broader policies that Congress intended to further, the government can interpret the statute flexibly to extend A reorganization treatment to functional mergers that are not technical mergers under applicable law but that satisfy all the applicable reorganization policies.

Because functional mergers appropriately consolidate Target's and Acquirer's assets and liabilities for tax purposes despite the absence of a statutory fusion of Target into Acquirer, permitting them to qualify as A reorganizations would be a natural application of the combining unit principle used in the regulations. Moreover, as the following history demonstrates, since 1984, the government generally has applied a pragmatic approach to interpreting the requirements for a statutory merger or consolidation.

First, in Rev. Rul. 84-104, 1984-2 C.B. 94, the IRS treated a National Banking Act consolidation provision as a merger provision for section 368 purposes and concluded that Target's acquisition qualified as a tax-free reverse triangular merger under section 368(a)(2)(E). Section 368(a)(2)(E) applies only to mergers, and the IRS determined that the National Banking Act provision effectively operated as a merger statute in which one of the

⁸²T.D. 9242; see also NYSBA 2006 comments, *supra* note 7, at 8-9 (arguing against treatment of functional mergers as A reorganizations).

⁸³Valentine Brookes, "The Continuity of Interest Test in Reorganizations — A Blessing or a Curse," 34 Cal. L. Rev. 1, 32 (1946) ("A statutory merger should be a reorganization because the statute says it is"); see also Bank, "Taxing Divisive and Disregarded Mergers," *supra* note 73, at 1561-1562; Baar and Morris, *supra* note 53, at 37 (discussing issue).

⁸⁴143 F.2d 810 (3d Cir. 1944).

⁸⁵189 F.2d 332 (5th Cir. 1951).

⁸⁶*Southwest Natural Gas*, 189 F.2d at 335; *Roebeling*, 143 F.2d at 814. In *Roebeling*, Target shareholders received Acquirer bonds, and in *Southwest Natural Gas*, Acquirer's stock represented less than 1 percent of the consideration received by Target shareholders.

⁸⁷*Roebeling*, 143 F.2d at 812 (emphasis added) (internal quotations omitted); see *Superior Coach of Fla. v. Commissioner*, 80 T.C.

(Footnote continued in next column.)

895, 905 (1983) (it is a "general tax law principle that purely formal distinctions cannot obscure the substance of a transaction").

⁸⁸*Southwest Natural Gas*, 189 F.2d at 334.

⁸⁹H.R. Rep. 73-704 (1934).

combining corporations survived the transaction and no new corporation was formed, rather than as a consolidation statute in which a new corporation was created and the consolidating corporations were extinguished. Significantly, Rev. Rul. 84-104 marks the first time the IRS bypassed legal formalities and analyzed the substance of an acquisition in concluding that it was a merger for section 368 purposes.

Second, DRE merger treatment provides a valuable blueprint for expanding the regulatory definition of a statutory merger or consolidation. Although some commentators argued that consistent with a disregarded entity's status as a division of Acquirer for U.S. tax purposes, the regulations essentially should *deem* Target's merger into a disregarded entity to constitute a merger into Acquirer, the 2000 proposed regulations disallowed A reorganization treatment for a DRE merger.⁹⁰ In the accompanying preamble, the government concluded:

It is inappropriate to treat the state or Federal law merger of a target corporation into a Disregarded Entity . . . as a statutory merger of the target corporation into the Owner, because the Owner, the only potential party to a reorganization under section 368(b), is not a party to the state or Federal law merger transaction. A reorganization under section 368(a)(1)(A) is a combination of the assets and liabilities of two corporations through a merger under state or Federal law. A merger of a target corporation into a Disregarded Entity differs from a merger of a target corporation into the Owner because the target corporation and the Owner have combined their assets and liabilities only under the Federal tax rules concerning Disregarded Entities, and not under state or Federal merger law, the law on which Congress relied in enacting section 368(a)(1)(A).⁹¹

The government reconsidered its position over the next year and replaced those regulations with the 2001 proposed regulations, which permitted a DRE merger to qualify as an A reorganization.⁹² In the preamble to the 2001 proposed regulations, the government stated: "Permitting certain transactions involving disregarded entities that have a single corporate owner to qualify as statutory mergers and consolidations for purposes of section 368(a)(1)(A)

is appropriate because it is consistent with the general treatment of a disregarded entity as a division of its owner."⁹³

Much of the same reasoning that the government relied on in 2001 supports the treatment of functional mergers as A reorganizations. For both a DRE merger and a functional merger, no state law merger occurs between Acquirer and Target. The only merger involved in a DRE merger — the merger between Target and the acquiring disregarded entity — cannot qualify as an A reorganization because the acquiring disregarded entity is not a "party to a reorganization" within the meaning of section 368(b). Instead, as the preamble to the 2000 proposed regulations necessarily recognized, A reorganization treatment is available for a DRE merger only because of a *fictional* merger between Acquirer and Target that does not occur under state law. The similarities between a DRE merger and a functional merger are striking, and both fully comply with all applicable reorganization policies. Without any significant extension of its approach to date, the government can similarly treat functional mergers, which comply with all the substantive requirements of technical mergers, as A reorganizations and, in doing so, provide consistent treatment to substantially equivalent transactions.⁹⁴

In 2006 the government reversed another long-standing policy and amended the regulations to

⁹³REG-126485-01.

⁹⁴We note that A reorganization treatment is available for Target's state law merger into Acquirer's newly formed disregarded entity that has no assets or liabilities before the merger. See ABA 2007 report, *supra* note 7, at 18. The same economics underlay functional mergers: None of the transactions involve the fusion of Target's assets and liabilities with those of a preexisting entity. Also, in several general counsel memoranda, the government has recognized the benefit of providing consistent treatment to transactions that produce substantially similar economic results. See, e.g., GCM 39102 (Dec. 21, 1983) (concluding that Rev. Rul. 70-107, 1970-1 C.B. 78, which rules that a parent corporation's assumption of Target liabilities in a putative triangular C reorganization violates the solely for voting stock requirement, is incorrect because the revenue ruling imposes an "artificial distinction" between A reorganizations and C reorganizations); GCM 34918 (June 23, 1972) ("We think it would be inconsistent with the developing tax pattern under the 1954 Code regarding carryover of attributes across the line of fusion, to maintain that [tax attributes] like those involved here may be carried over in a merger or a consolidation, but never in a 'C' reorganization, even where the economic realities in all of these transactions are exactly the same"). That rationale is similar to our argument that a functional merger's lack of a technical merger should not preclude A reorganization treatment if the acquisition satisfies all the applicable reorganization policies.

⁹⁰Prop. reg. section 1.368-2(b)(1).

⁹¹REG-106186-98.

⁹²Prop. reg. section 1.368-2(b)(1)(ii).

allow foreign mergers to qualify as A reorganizations.⁹⁵ In the preamble to the 2005 regulations that proposed that change, the government explained that a reexamination of the issue was necessary “in light of the purposes of the statute and changes in domestic and foreign law since 1935,” and it concluded that a foreign merger or consolidation should qualify as an A reorganization if the acquisition satisfies the “functional criteria” in the regulations.⁹⁶ The foreign merger rule significantly expanded the scope of A reorganizations to apply to transactions that generally were not contemplated when Congress adopted the 1934 act and when Treasury promulgated the initial regulations interpreting the meaning of a statutory merger or consolidation.⁹⁷

Finally, the current regulations treat as an A reorganization Target’s state law merger into a tax partnership in which Target holds an equity interest if Target’s shareholders receive stock of Target’s partner in the merger and the partnership becomes a disregarded entity of Target’s partner upon consummation of the merger.⁹⁸ Notably, if Target’s sole asset is its partnership interest, no assets move from Target to Acquirer under the applicable merger, which is generally a hallmark of a state law merger.⁹⁹ Also, an A reorganization historically has involved two corporations. We submit that if the regulations are now sufficiently functional as to treat an appropriate merger occurring between a corporation and a partnership as an A reorganization, the regulations have already endorsed the principles necessary to allow functional mergers to qualify as A reorganizations.

In sum, the government’s recent amendments to the A reorganization regulations demonstrate that reorganization policies do not require that Target’s assets and liabilities become the direct assets and liabilities of Acquirer under a statutory mechanic. Rather, an A reorganization now requires only a

combination of Target’s and Acquirer’s assets and liabilities under U.S. tax rules, and not a direct merger of two corporations. Functional mergers achieve the same U.S. tax result as a DRE merger; in both, Acquirer holds Target’s assets and liabilities through a disregarded entity, and Target ceases to exist for U.S. tax purposes. Also, it advances no tax policy to deny A reorganization treatment to a functional merger when the same economic results can be achieved by Target merging upstream directly into Acquirer, which then contributes Target’s assets to a disregarded entity. To the maximum extent possible, substantially similar transactions should receive consistent tax treatment to avoid traps for the unwary and advance general reorganization policies.

B. Necessity of Legal Dissolution

The dissolution test, which requires that Target cease its separate legal existence for all purposes, is the second requirement for the A reorganization treatment at issue.¹⁰⁰ We note that section 368(a)(1)(A) does not contain an explicit dissolution requirement,¹⁰¹ and the regulations interpreting the term “statutory merger or consolidation” did not explicitly require Target’s dissolution until the 2000 proposed regulations. Those proposed regulations required that Target cease to exist, whereas the 2001 proposed regulations required Target’s dissolution as a separate legal entity “for all purposes.”¹⁰² The 2003 regulations then inserted a proviso clarifying that an acquisition still satisfies the dissolution test if, following the effective time of the acquisition, applicable law permits Target to act regarding assets or obligations of the combining entity that arose before the effective time.¹⁰³ As discussed below, because legal dissolution is neither required by the statute nor essential to reorganization status, Target’s dissolution for U.S. tax purposes should suffice to obtain A reorganization treatment.¹⁰⁴

Legal dissolution was not an indispensable requirement of reorganization status at the time of the 1934 act.¹⁰⁵ *Cortland*, one of the seminal cases on the

⁹⁵See reg. section 1.368-2(b)(1)(ii); see also Rev. Rul. 57-465, 1957-2 C.B. 250 (former Treasury regulations precluded a foreign law merger from qualifying as an A reorganization).

⁹⁶REG-117969-00.

⁹⁷Cf. Baar and Morris, *supra* note 53, at 36 (noting that many states around this time prohibited mergers between in-state and out-of-state corporations).

⁹⁸See reg. section 1.368-2(b)(1)(iii), Example 11. These mergers generally also present issues under subchapter K of the code, which are beyond the scope of this report. See ABA 2007 report, *supra* note 7, at 25-35 (discussing subchapter K issues).

⁹⁹See ABA 2007 report, *supra* note 7, at 11, n.36; see also *Commissioner v. Gilmore’s Est.*, 130 F.2d 791, 793 (3d Cir. 1942) (rejecting the IRS’s argument that a holding company’s downstream merger into its subsidiary was not a reorganization because “all of the definitions of the term ‘merger’ require that there be a transfer of property” beyond the holding company’s formal surrender of its subsidiary’s shares).

¹⁰⁰Reg. section 1.368-2(b)(1)(ii)(B).

¹⁰¹By contrast, there is an explicit dissolution requirement for C and acquisitive D reorganizations. See sections 354(b) and 368(a)(2)(G).

¹⁰²Prop. reg. section 1.368-2(b)(1)(ii)(B); prop. reg. section 1.368-2(b)(1).

¹⁰³See T.D. 9038.

¹⁰⁴See ABA 2007 report, *supra* note 7, at 10-11.

¹⁰⁵See, e.g., Baar and Morris, *supra* note 53, at 72 (“On this issue of the necessity of a dissolution, or change in corporate form, it is again suggested that the difficulty arises from the fact that these terms, as applied to corporations, are inherently statutory. Dissolution, or other material change in corporate

(Footnote continued on next page.)

understanding of a merger or consolidation, recognized the variance among states regarding the underlying requirements. The Second Circuit explained:

A merger *ordinarily* is an absorption by one corporation of the properties and franchises of another whose stock it has acquired. The merged corporation ceases to exist, and the merging corporation alone survives. A consolidation involves a dissolution of the companies consolidating and a transfer of corporate assets and franchises to a new company. . . . *Undoubtedly such statutes vary in the different states particularly in respect to how far the constituent companies may be deemed to survive the creation of the new or modified corporate structure, but we believe that the general purpose of them all has been to continue the interests of those owning enterprises, which have been merged or consolidated, in another corporate form.*¹⁰⁶

Three 1935 Supreme Court cases address the relationship between formal dissolution and reorganization qualification under the predecessor reorganization provisions in the 1926 act and the Revenue Act of 1928. Those cases interpreted the reorganization provision in the above revenue acts to permit Target's transfer of substantially all its assets to Acquirer to qualify as a reorganization even though Target remained in existence.¹⁰⁷ In *Helvering v. Minnesota Tea Co.*,¹⁰⁸ for example, the Supreme Court explained: "It is said the transferor was not dissolved, and therefore the transaction does not adequately resemble consolidation. But dissolution is not prescribed, and we are unable to see that such action is essential to the end in view."¹⁰⁹ That case law strongly supports the determination that formal dissolution is not an indispensable prerequisite to reorganization status.¹¹⁰

form, may be the effect of the procedure for merger or consolidation required by the statutes of one state, and not be the effect under the laws of another jurisdiction") (internal footnotes omitted); see also Bank, "Taxing Divisive and Disregarded Mergers," *supra* note 73, at 1543-1544; Bank, "Federalizing the Tax-Free Merger," *supra* note 53, at 1346-1347 (discussing the legal dissolution requirement). Compare *Commonwealth v. First Nat'l Bank & Trust Co.*, 154 A. 379, 380 (Pa. 1931) (dissolution not required) with *First State Bank of Mangum v. Lock*, 237 P. 606, 609 (Okla. 1925) (dissolution required).

¹⁰⁶*Cortland*, 60 F.2d at 939 (emphasis added).

¹⁰⁷See *G. & K. Mfg. Co. v. Helvering*, 296 U.S. 389 (1935); *Helvering v. Minn. Tea Co.*, 296 U.S. 378 (1935); *John A. Nelson Co. v. Helvering*, 296 U.S. 374 (1935).

¹⁰⁸296 U.S. 378.

¹⁰⁹*Id.* at 386.

¹¹⁰In interpreting the 1928 act, the Tax Court said (in dicta) that it believed a technical merger still required Target's dissolution, despite these Supreme Court cases. See *Pillar Rock Packing*

(Footnote continued in next column.)

More recent authorities similarly support the conclusion that legal dissolution is not essential to reorganization status. As discussed above, in Rev. Rul. 84-104, the IRS treated a combination effected under a National Banking Act consolidation provision as a merger provision for section 368 purposes. The fact that under the relevant National Banking Act statute the merger subsidiary "merged into and continued" in the surviving entity did not preclude reorganization treatment.¹¹¹ Also, a consolidation or amalgamation in which two or more corporations combine and continue in the resulting entity can qualify as an A reorganization on the theory that even if the governing law provides that the existence of the consolidating or amalgamating entities continues in the resulting corporation, the separate legal existence of those regarded entities ceases.¹¹² The regulations thus disregard the continued existence of the consolidating or amalgamating entities as essentially branches or divisions of the resulting entity, which is similar to a disregarded entity's status as a division of its corporate owner.¹¹³

The government's flexible application of the explicit dissolution requirement for C and acquisitive D reorganizations is also instructive. Target's U.S. tax dissolution suffices to satisfy that requirement and address the government's divisive transaction concerns.¹¹⁴ Alternatively, if Target does not elect to become a disregarded entity, the government may permit Target's deferral of its actual liquidation for up to one year after its acquisition or allow Target's deemed liquidation and sale of its stock to an unrelated party.¹¹⁵

In sum, for functional mergers, Target's U.S. tax dissolution either through a state law conversion to

Co. v. Commissioner, 34 B.T.A. 571, 574 (1935), *aff'd*, 90 F.2d 949 (9th Cir. 1937). In affirming the Tax Court's judgment, the Ninth Circuit did not address this issue.

¹¹¹See ABA 2007 report, *supra* note 7, at 15.

¹¹²T.D. 9242; see reg. section 1.368-2(b)(1)(iii), Example 12.

¹¹³See also *Int'l Paper Co. v. Broadhead*, 662 So. 2d 277, 279 (Ala. Civ. App. 1995) ("It is well-settled that the merger of two corporations does not end the existence of either, rather the existence of both continues under the merged status") (internal quotations omitted).

¹¹⁴See, e.g., *Dover*, 122 T.C. at 347 (the IRS "specifically acknowledges that, for tax purposes, [the corporation's disregarded entity election] constituted a deemed section 332 liquidation . . . and states that there is no difference between [such election] and an actual section 332 liquidation"); LTR 201224006 (state law conversion to LLC that was a disregarded entity of corporate owner treated as a C reorganization).

¹¹⁵See, e.g., Rev. Proc. 89-50, 1989-2 C.B. 631 (establishing requirements for this treatment in C and acquisitive D reorganizations); LTR 9335045 (Target's acquisition qualified as a D reorganization when Target maintained its corporate existence under state law to isolate Target's charter and licenses for resale; acquisition satisfied requirements of Rev. Proc. 89-50).

an LLC or an election to be treated as a disregarded entity of Acquirer adequately protects against the risk of a divisive transaction and therefore should suffice for A reorganization purposes. Further, in permitting a DRE merger to qualify as an A reorganization, the government necessarily concluded that U.S. tax principles should trump local law formalities in determining A reorganization qualification. That is, Acquirer and Target do not merge directly under local law, and Target's assets and liabilities become Acquirer's assets and liabilities solely for U.S. tax purposes.¹¹⁶ It is entirely consistent with that policy determination to modify the dissolution test to focus exclusively on whether Target ceases to exist for U.S. tax purposes.¹¹⁷

C. Policy Conclusion

As a threshold matter, section 368 is silent regarding its application to transactions involving disregarded entities. Notably, the government has already determined that A reorganization treatment does not require that Target's assets and liabilities become the direct assets and liabilities of Acquirer in accordance with a statutory mechanic. Accordingly, we submit that the fact that functional mergers are not effected under a technical merger statute does not preclude their qualification as A reorganizations.

At the time of the 1934 act, Congress presumably considered two alternatives for effecting asset reorganizations: a technical merger or consolidation under state law or an actual transfer of assets and liabilities by a transferor corporation. It is easy to understand why special safeguards are necessary if the latter case is to qualify as a C reorganization.

¹¹⁶See reg. section 1.368-2(b)(1)(ii)(A).

¹¹⁷Based on our reading of the preamble to reg. section 1.368-2 and the examples, the current regulations fail to treat a stock acquisition/conversion as an A reorganization solely because Target's legal existence does not cease under local law. See reg. section 1.368-2(b)(1)(iii), Example 9 (stock acquisition/conversion did not qualify as an A reorganization because Target did not cease its separate legal existence; although Target became a disregarded entity, Target continued to exist as a juridical entity after the conversion); T.D. 9242 ("The 2003 temporary regulations provide that a transaction can only qualify as a statutory merger or consolidation if the target corporation ceases its separate legal existence for all purposes. The final regulations retain this requirement. In a conversion, the target corporation's legal existence does not cease to exist under state law. Its legal existence continues in a different form. Therefore, a stock acquisition of a target corporation followed by the conversion of the target corporation from a corporation to a limited liability company under state law cannot qualify as a statutory merger or consolidation under these final regulations"). Therefore, a stock acquisition/conversion should qualify as an A reorganization even if the government accepts only the portion of our argument contending that Target's U.S. tax dissolution suffices under section 368(a)(1)(A).

The "substantially all of the properties" and liquidation requirements are designed to prevent a divisive transaction from qualifying as a reorganization unless the transaction satisfies the exacting requirements of section 355.¹¹⁸ Consistent with those policy objectives, under our proposal, A reorganization treatment would not apply to transactions such as contractual transfers of Target's assets when Acquirer does not assume Target liabilities that remain outstanding after the transaction. That acquisition would fail the combination test because Acquirer's transferee unit would not acquire all of Target's assets and liabilities. Although less certain, A reorganization treatment also may be inappropriate for transactions such as the acquisition of all Target's stock followed by Target's liquidation under local law. Those transactions may fail the simultaneity test if they would not result in the immediate acquisition of all of Target's assets and liabilities by Acquirer's transferee unit.¹¹⁹

By contrast, the above concerns are absent in a functional merger, so it is unnecessary to test a functional merger under the more restrictive rules of section 368(a)(1)(C) (or sections 354 and 368(a)(1)(D) for a transaction among affiliates) to further any reorganization policy. Target's stock acquisition and conversion or CTB election (1) result in the transferee unit's acquisition of all of Target's assets and liabilities in compliance with the combination test; (2) result in Target's dissolution for U.S. tax purposes in satisfaction of the policy of the dissolution test; and (3) occur under a single plan in satisfaction of the policy of the simultaneity test.¹²⁰ Although a CTB election does not change Target's status from a corporate standpoint in the same manner as a conversion, for U.S. tax purposes

¹¹⁸See Rev. Rul. 2000-5.

¹¹⁹An example in the regulations concludes that this transaction does not constitute an A reorganization because Acquirer does not acquire all of Target's assets either by filing a certificate of dissolution or simultaneously with the cessation of Target's separate legal status. The example explains that Target must first transfer its assets to its creditors to satisfy liabilities and can then transfer its remaining assets to Acquirer. See reg. section 1.368-2(b)(1)(iii), Example 10; see also Del. Code. Ann. tit. 8, section 278 (a corporation continues for at least three years after dissolution for purposes of winding up affairs).

¹²⁰The regulations include an example confirming that the combination test does not impose a "substantially all of the properties" requirement. See reg. section 1.368-2(b)(1)(iii), Example 8 (under a single plan, Target sold 50 percent of its assets, distributed the proceeds to shareholders, and merged into Acquirer in an A reorganization). In permitting DRE mergers to qualify as A reorganizations, the government did not impose a "substantially all of the properties" or "solely for voting stock" requirement or any other requirement beyond those generally applicable to all A reorganizations. Similarly, we find no basis to subject functional mergers to any additional requirements as a condition to A reorganization qualification.

the transaction effects the same transfer of Target's assets and liabilities and Target's dissolution. It should therefore receive the same tax treatment as a second-step transaction involving a related conversion.

Functional mergers are the de facto equivalents of technical mergers. Recent amendments to the A reorganization regulations demonstrate that reorganization policies do not require Target's assets and liabilities to become the direct assets and liabilities of Acquirer under a statutory mechanic; instead, an A reorganization now requires only a combination of Target's and Acquirer's assets and liabilities under U.S. tax rules, and not a direct, technical merger of two corporations. Also, section 368(a)(1)(A) does not contain an explicit dissolution requirement, and legal dissolution was not a prerequisite to reorganization treatment in 1934. Therefore, Target's U.S. tax dissolution should suffice for A reorganization purposes. Like technical mergers, functional mergers accomplish for U.S. tax purposes the simultaneous transfer of all of Target's assets and liabilities to Acquirer's and Target's dissolution. Accordingly, we recommend that the government amend reg. section 1.368-2 to permit a functional merger to qualify as an A reorganization.¹²¹

Finally, while this report focuses on the specific transactions about which the government requested comments, substantially similar reasoning would also support extending A reorganization treatment to a wholly owned tax corporation's stand-alone (1) conversion under local law to an LLC or other entity eligible to be treated as a disregarded entity or (2) election to change its U.S. tax classification to a disregarded entity, when the entity's owner for U.S. tax purposes is a tax corporation and section 332 is inapplicable. As noted above, those stand-alone transactions generally constitute a complete liquidation of the tax corporation under section 332.¹²² However, if the corporate parent retransfers such a significant portion of the liquidated subsidiary's assets to one or more of the parent's other

subsidiaries that section 332 would not apply, the deemed transactions represented by the conversion or CTB election, as applicable, must qualify as a reorganization to receive tax-free treatment.¹²³ If the liquidated subsidiary had recently distributed significant assets (for example, in redemption of a minority shareholder's stock), it may be impossible to satisfy the "substantially all of the properties" requirement that is necessary for C reorganization treatment. In those cases, the stand-alone conversion or CTB election should qualify as an A reorganization because, like a functional merger, the deemed transactions satisfy the combination test and the policies of the simultaneity test and the dissolution test.

IV. Authority for Proposed Amendments

The government undoubtedly possesses the authority to amend reg. section 1.368-2 to permit a functional merger to qualify as an A reorganization. In *Chevron*, the Supreme Court described the inquiry a court undertakes in assessing a regulation's validity:

When a court reviews an agency's construction of the statute which it administers, it is confronted with two questions. First, always, is the question whether Congress has directly spoken to the precise question at issue. If the intent of Congress is clear, that is the end of the matter; for the court, as well as the agency, must give effect to the unambiguously expressed intent of Congress. If, however, the court determines Congress has not directly addressed the precise question at issue, the court does not simply impose its own construction on the statute, as would be necessary in the absence of an administrative interpretation. Rather, if the statute is silent or ambiguous with respect to the specific issue, the question for the court is whether the agency's answer is based on a permissible construction of the statute.¹²⁴

As discussed below, our proposed regulatory amendments satisfy that standard.

¹²¹The attached appendix reflects our recommended changes to reg. section 1.368-2(b)(1)(ii)-(iii).

¹²²See, e.g., LTR 201252014 (conversion); reg. section 301.7701-3(g)(1)(iii) (election to change entity classification from tax corporation to disregarded entity). For a liquidation to satisfy section 332, (1) the parent corporation must own, on the date of the adoption of the plan of liquidation and at all times until receiving the relevant subsidiary's property, at least 80 percent of the total voting power and value of the subsidiary's stock; (2) the distribution generally must be made in complete cancellation of all the subsidiary's stock; (3) the property transfer must occur within a single tax year; (4) the FMV of the subsidiary's assets must exceed its liabilities on the date the plan of liquidation is adopted and at all times until the parent

(Footnote continued in next column.)

corporation receives the property; and (5) the parent corporation must not be exempt from U.S. tax. See sections 332(b)(1)-(3), 337(b)(2); reg. section 1.332-2(b).

¹²³See, e.g., Rev. Rul. 69-617, 1969-2 C.B. 57 (upstream merger of a more-than-80-percent-owned subsidiary into its majority shareholder, followed by a contribution of the former subsidiary's assets and liabilities to a new corporation, did not qualify as a section 332 liquidation but did qualify as an A reorganization and section 368(a)(2)(C) dropdown).

¹²⁴*Chevron*, 467 U.S. at 842-843.

A. *Chevron* Step One

The first step under *Chevron* asks whether Congress has directly addressed the precise question at issue. In our case, that question is whether section 368(a)(1)(A) can apply to transactions that are the substantive equivalents of technical mergers and are consistent with all applicable reorganization policies.¹²⁵ That is, in most cases, the likely reorganization provisions that a functional merger might satisfy are sections 368(a)(1)(A), (C), and (D). However, a functional merger, in form, does not fit squarely within the statutory text of any of those provisions. Instead, the IRS generally recasts functional mergers for U.S. tax purposes so that they qualify in appropriate cases as a C or D reorganization.¹²⁶ The question is whether the government also can recast functional mergers as A reorganizations. We believe it can.

The Supreme Court has explained:

Congress . . . may not have expressly delegated authority or responsibility to implement a particular provision or fill a particular gap. Yet it can still be apparent from the agency's generally conferred authority and other statutory circumstances that Congress would expect the agency to be able to speak with the force of law when it addresses ambiguity in the statute or fills a space in the enacted law, even one about which Congress did not actually have an intent as to a particular result.¹²⁷

Those instructions apply here. Section 368 does not define the term "statutory merger or consolidation." The Treasury secretary generally has the authority to promulgate all rules and regulations necessary to enforce the code.¹²⁸ As discussed above, at the time of the 1934 act, Congress obviously did not foresee the advent of disregarded entities and the novel tax issues they raise. For example, by using a disregarded entity, Acquirer generally can be treated as acquiring Target's assets for tax purposes without Acquirer's participation in the acquisition transaction for corporate law pur-

poses. Recognizing this, the 2001 proposed regulations essentially interpreted section 368(a)(1)(A) to permit a *deemed* state law merger between Acquirer and Target — that is, a merger that did not occur as a state law matter. In doing so, the government necessarily concluded that the statute was silent on the precise issue of its application to DRE mergers that raise issues Congress did not foresee (or address) in 1934.¹²⁹ Similarly, the government reasonably can interpret section 368(a)(1)(A) as applying to functional mergers, which satisfy the substantive requirements of a technical merger (without a statutory mechanic) and include Target's U.S. tax (but not legal) dissolution. Further, as discussed above, our regulatory guidance would be consistent with the congressional intent in the 1934 act to align the definition of a reorganization more closely to the general requirements of corporate law and, in so doing, prohibit tax-free reorganization treatment for transactions that are in substance sales.¹³⁰

The appellate decisions in *McNamee v. Department of the Treasury*¹³¹ and *Littriello v. United States*¹³² upholding the validity of the CTB regulations are instructive in terms of the deference courts grant the government in applying long-standing code provisions to entities such as LLCs and transactions involving them. In those cases, a disregarded entity's owner assessed for the entity's unpaid employment taxes¹³³ unsuccessfully argued that the CTB regulations were inconsistent with the long-standing statutory definitions of corporation and partnership and thus were invalid.¹³⁴ In rejecting the challenge in *McNamee*, the Second Circuit determined: "In light of the emergence of limited liability companies and their hybrid nature, and the continuing silence of the Code on the proper tax treatment of such companies in the decade since the present regulations became effective, we cannot conclude that the above Treasury Regulations, providing a flexible response to a novel business form, are arbitrary, capricious, or unreasonable."¹³⁵

Those principles support the determination that our proposed regulatory amendments satisfy *Chevron* step one. In most cases, a stock acquisition/

¹²⁵See *Mayo Foundation for Medical Ed. & Research v. United States*, 131 S. Ct. 704, 711 (2011) (the code exempts from taxation under FICA services performed for an educational institution by a student who is enrolled and regularly attending classes at that institution; the Supreme Court framed the precise question as whether a medical resident was a student for exemption purposes).

¹²⁶Rev. Rul. 2004-83, 2004-2 C.B. 157 (two-step acquisition treated as a D reorganization); Rev. Rul. 67-274, 1967-2 C.B. 141 (two-step acquisition treated as a C reorganization).

¹²⁷*United States v. Mead Corp.*, 533 U.S. 218, 229 (2001) (internal quotations omitted).

¹²⁸Section 7805(a).

¹²⁹The government's conflicting positions in the 2000 proposed regulations and the 2001 proposed regulations also demonstrate that the statute's application to transactions involving disregarded entities is subject to more than one reasonable interpretation.

¹³⁰H.R. Rep. 73-704 (1934).

¹³¹488 F.3d 100 (2d Cir. 2007).

¹³²484 F.3d 372 (6th Cir. 2007).

¹³³The government later finalized regulations that generally treat a disregarded entity as a corporation for employment tax purposes. See reg. section 301.7701-2(c)(2)(iv)(A).

¹³⁴See *McNamee*, 488 F.3d at 109; *Littriello*, 484 F.3d at 378.

¹³⁵*McNamee*, 488 F.3d at 109.

conversion will involve a corporation's conversion to an LLC, the entity whose classification was at issue in *McNamee* and *Littriello*, and the other cases involving a conversion or a stock acquisition/CTB election involve hybrid entities that are similar to an LLC. *McNamee* and *Littriello* addressed the application of the entity classification statute in section 7701 to LLCs and similar hybrid entities, while this report addresses the application of section 368(a)(1)(A) to acquisitions involving LLCs and other hybrid entities. The statutes are similarly silent regarding their application to hybrid entities and acquisitions involving those entities.

Finally, the Supreme Court's recent decision in *United States v. Home Concrete & Supply*¹³⁶ would not bar adoption of our proposed treatment. In *Home Concrete*, the Court held that one of its prior decisions controlled over a contrary interpretation of the code in the Treasury regulations. Functional mergers are relatively new structures.¹³⁷ The case law addressing A reorganizations generally interprets the applicable regulations, and no case law specifically addresses the treatment of a functional merger as an A reorganization.¹³⁸ Accordingly, case law does not foreclose the government's adoption of our interpretation of section 368(a)(1)(A).

Based on the foregoing, our proposed regulatory amendments satisfy *Chevron* step one.

B. *Chevron* Step Two

Chevron step two requires that our proposed regulatory amendments represent a permissible construction of section 368(a)(1)(A).¹³⁹ For the reasons discussed above, functional mergers are the substantive equivalents of a statutory merger or consolidation as defined in reg. section 1.368-2, and amending the regulations to treat those transactions as A reorganizations would continue the government's logical extension of the regulations to address modern commercial realities and avoid traps for the unwary. Our proposal also would be consistent with a disregarded entity's status as a division of its owner and would give effect to the tax

consolidation of Acquirer's and Target's assets and liabilities that occurs under a functional merger. For those reasons, our proposed regulatory amendments are a reasonable interpretation of the statute.¹⁴⁰

The Supreme Court's decision in *Mayo Foundation for Medical Education & Research v. United States*¹⁴¹ reinforces that conclusion. In *Mayo*, the Supreme Court clarified that courts should assess the validity of tax regulations under *Chevron* step two rather than a less deferential, multi-factor standard used in *National Muffler Dealers Association Inc. v. United States*,¹⁴² which preceded *Chevron*.¹⁴³ In doing so, the Court clarified that tax regulations under the code are subject to the same standard as other regulations, and it reasoned that "filling gaps in the Internal Revenue Code plainly requires the Treasury Department to make interpretive choices for statutory implementation at least as complex as the ones other agencies must make in administering their statutes."¹⁴⁴ In *Mayo*, the Court declined to view regulations with "heightened skepticism" when the regulations varied over time or the government adopted the regulations many years after the relevant statute's enactment or because of the manner in which the regulations evolved.¹⁴⁵ Instead, in an area of law as complex as tax, "the agency Congress vests with administrative responsibility must be able to exercise its discretion to meet changing conditions and new problems."¹⁴⁶

Mayo also rejected the suggestion that courts owed less deference to regulations enacted under the general grant of authority of section 7805(a) — which would be the case if the government adopts our proposed regulatory amendments — than to regulations enacted under a specific grant of authority. Rather, general and specific grants of authority are equivalent, and section 7805(a) authority is "a very good indicator of delegation meriting *Chevron* treatment."¹⁴⁷

The government clearly has the authority to modify the regulations under section 368(a)(1)(A) to

¹³⁶132 S. Ct. 1836 (2012).

¹³⁷In 1977 Wyoming became the first state to enact an LLC statute. See 1977 Wyo. Sess. Laws ch. 158, section 1 (1977). In 1997 the government finalized the CTB regulations. See T.D. 8697.

¹³⁸See *Russell v. Commissioner*, 40 T.C. 810, 822-823 (1963); *Andersen v. Commissioner*, T.C. Memo. 1964-98 (citing former regulations in holding that A reorganization treatment required state law merger); cf. *George v. Commissioner*, 26 T.C. 396, 403-404 (1956) (the acquisition qualified as a C reorganization; the court declined to address whether the acquisition, which failed technical state law requirements, also qualified as an A reorganization).

¹³⁹*Chevron*, 467 U.S. at 843.

¹⁴⁰*Id.* at 844.

¹⁴¹131 S. Ct. 704.

¹⁴²440 U.S. 472 (1979).

¹⁴³*Mayo*, 131 S. Ct. at 712.

¹⁴⁴*Id.*

¹⁴⁵*Id.*

¹⁴⁶*Id.* at 713 (quoting *Bob Jones Univ. v. United States*, 461 U.S. 574, 596 (1983)).

¹⁴⁷*Id.* at 714 (internal quotations omitted). Also, *Mayo* noted that the government adopted the regulations at issue only after notice and comment procedures, which the Court treated as an important indicator that the regulations warranted *Chevron* deference. *Id.* The government presumably would follow similar notice and comment procedures if it were to adopt our proposed regulatory amendments.

reflect changing circumstances, including the emergence of new legal entities and acquisition structures. It would be a permissible construction of section 368(a)(1)(A) to amend the regulations to permit functional mergers to qualify as A reorganizations given that those transactions are the substantive equivalents of technical mergers. Accordingly, our proposed regulatory amendments satisfy *Chevron* step two and would be valid.

V. Conclusion

The meaning of a statutory merger or consolidation in section 368(a)(1)(A) has not been static. Rather, the term has evolved over time to extend A reorganization treatment to new transactions, unforeseen in 1934, that effectively combine Target's and Acquirer's assets and liabilities for U.S. tax purposes. Significantly, in the course of that evolution, the government has appropriately recognized that A reorganization treatment is available even when Target's assets and liabilities do not become the direct assets and liabilities of Acquirer under a statutory mechanic. A DRE merger, which can qualify as an A reorganization even though no state law merger occurs between Acquirer and Target, is perhaps the most powerful example of that development. Just as a DRE merger qualifies as an A reorganization because of a fictional merger between Acquirer and Target, the government similarly can treat a functional merger, which is the substantive equivalent of a technical merger, as a statutory merger or consolidation under the regulations. Moreover, as discussed above, Target's legal dissolution is not necessary for A reorganization purposes, and Target's U.S. tax dissolution should suffice. Finally, our proposed regulatory amendment to allow functional mergers to qualify as A reorganizations would not conflict with Congress's intent in enacting A reorganizations, which was to preserve COI by Target's shareholders, and it would be valid under *Chevron* and its progeny.

Appendix

1. In reg. section 1.368-2(b)(1)(ii):

add the italicized language: “a statutory merger or consolidation is a transaction (A) effected pursuant to the statute or statutes necessary to effect the merger or consolidation, in which transaction, as a result of the operation of such statute or statutes, the following events occur simultaneously at the effective time of the transaction, or (B) *in which the following events occur pursuant to a plan that includes the acquisition of all of the outstanding stock of the combining entity of each transferor unit*”; and

replace “The combining entity of each transferor unit ceases its separate legal existence for all purposes; provided, however, that this requirement will be satisfied even if, under applicable law, after the effective time of the transaction, the combining entity of the transferor unit (or its officers, directors, or agents) may act or be acted against, or a member of the transferee unit (or its officers, directors, or agents) may act or be acted against in the name of the combining entity of the transferor unit, provided that such actions relate to assets or obligations of the combining entity of the transferor unit that arose, or relate to activities engaged in by such entity, prior to the effective time of the transaction, and such actions are not inconsistent with the requirements of paragraph (b)(1)(ii)(A) of this section”;

with “The combining entity of each transferor unit ceases its separate existence for all Federal income tax purposes.”

2. Revise Example 9 in reg. section 1.368-2(b)(1)(iii) to provide that the transactions described therein qualify as an A reorganization.