

What We're Reading

July 31, 2025



Here is a look at what we're reading:

The CRE CLO Comeback Story: Market Trends & Execution Strategies with Steve Chow, Prime Finance

In this episode of **The TreppWire Podcast**, hosts are joined by Steve Chow, Principal and Head of Capital Markets, Analytics and Trading at Prime Finance. Steve oversees the firm's financing and capital markets activity across three distinct commercial real estate debt strategies, including their bridge lending platform that has issued 12 CRE CLOs over the past decade. They dive into the current CRE CLO market resurgence, exploring why issuance has more than doubled in 2025, the relative value proposition driving crossover investors into the space and the lessons learned from executing deals through various market cycles. They also discuss multifamily market fundamentals, investor concerns around deal structuring and Prime Finance's approach to transparency and portfolio diversification.

Read more here.

The Let Them Theory by Mel Robbins

If you're feeling burned out trying to manage other people's reactions or expectations—this one's for you. In "The Let Them Theory," Mel Robbins delivers a simple idea: when people act a certain way—flake out, criticize, undervalue you —just let them. That's it. It sounds too simple to matter, but it hits hard—especially for lawyers who are constantly managing clients, colleagues, opposing counsel, and everything in between. This book is like a breath of fresh air for anyone who's ever been stuck in people-pleasing or overthinking mode (so... most of us).

Read more here.