

Fund Finance Friday



Fund Fanatics Features Jonathan Garonce and Mitch Melfi

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Join Scott Aleali, Head of Private Equity Finance at Citizens Bank, and Jeff Maier, Senior Managing Director - Private Equity Finance at Citizens Bank, with partner Jonathan Garonce and CFO from Drake Real Estate Partners Mitch Melfi for the latest Fund Fanatics episode.

They discuss:

- Defining “Differentiated” as more than a buzz word and becoming a local sharpshooter in private equity
- The value of real estate operating partners vs. being vertically integrated
- How middle market managers think about banking relationships, two years removed from the 2023 bank failures
- The tale of giving back to the community with 1% of management fees towards 1% for the planet

Watch [here](#).